Mentor-Protégé Program (MPP)

MPP helps small businesses (protégés) partner with more experienced businesses (mentors) to gain capacity and win government contracts.

For more information, visit <u>SBA Mentor-Protégé Program</u>.

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Program Benefits
Protégés can gain business development help from their mentors in areas such as:
$\ \square$ Internal business management systems, accounting, marketing, manufacturing, and strategic planning $\ \square$ Business development
☐ Financial assistance (i.e., equity investments, loans, and bonding) ☐ Procurement assistance
☐ General and administrative assistance ☐ Strategic planning, marketing, and international trade
Requirements
To qualify as a protégé, your business must:
☐ Be small with industry experience. You can learn if you business qualifies as small by visiting the SBA Size Standards tool ☐ Be for-profit or a small agricultural cooperative ☐ Have a proposed menter prior to applying for the program.
☐ Have a proposed mentor prior to applying for the program To qualify as a mentor, your business must:
☐ Be for-profit or a <u>small agricultural cooperative</u> ☐ Be able to carry out its responsibilities to assist the protégé ☐ Possess good character
\square Not appear on the federal list of suspended or debarred contractors \square Be willing and able to impart business knowledge and guidance to the protege
Prepare
Before you apply:
☐ Make sure both businesses are registered at SAM.gov ☐ Decide whether you are applying for an Mentor-Protégé Agreement (MPA) using your primary or secondary NAICS Code ☐ Both businesses must complete SBA's online tutorial (Save your completion certificates) ☐ Execute a Mentor-Protégé Agreement and an MPA Addendum
Prepare the follow documents:
☐ Completed Mentor-Protégé Agreement signed by both the protégé and mentor ☐ Protege's MPP training module certificate of completion ☐ Mentor's MPP training module certificate of completion
☐ Copies of active SBA and other-agency Mentor-Protege Agreements (if applicable) ☐ Copy of any SBA size redetermination letter (if applicable)

$\hfill\square$ Proof of experience when applying using a secondary NAICS Code. Examples of proof include copies of contracts and paid invoices.					